

## CARGONXT

## **CONFERENCE & RECOGNITIONS**

**WESTERN REGION** 

Date:

**April 25, 2025** 

Venue:

The Orchid Hotel, Vile Parle (East), Mumbai

Theme:

**Future-Ready Logistics: Driving** India's Global **Trade Ecosystem** 





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35+ SPEAKERS

150+
DELEGATES

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# **EVENT OVERVIEW**



#### THEME:

Future-Ready Logistics: Driving India's Global Trade Ecosystem

#### **OVERVIEW:**

As logistics continues to evolve into a cornerstone of global trade, the 3rd edition of the CargoNXT Conference & Recognitions set the stage for transformative discussions around India's logistics sector. Aligned with the Viksit Bharat Vision 2047 and the government's flagship initiative, PM Gati Shakti, the event brought together industry leaders, policymakers, and innovators. Together, they explored strategies to enhance efficiency, sustainability, and connectivity within India's logistics landscape.

Varing 1

# **KEY HIGHLIGHTS**







## **OUR PARTNERS**





































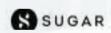












































SUPPORTED BY









































# LAMP LIGHTING CEREMONY

The event commenced with a traditional lamp lighting ceremony graced by distinguished dignitaries:

- Capt. Praveen Khara Chief Port Officer, Maharashtra Maritime Board
- Dushyant Mulani Chairman, FFFAI
- Shankar Shinde Chairman, IFCBA
- Vipin Vohra Chairman, Continental Carriers
- Dr. Pramod Sant Industry Expert
- Mahendra Pokhriyal Regional Rep., TIACA
- Animesh Gupta Decision Scientist, Strategic SCM
- Dr. Pushpendra Pratap Singh MD & CEO, Logitrust Global
- Yogita Bhurani & Jatin Sahni Co-Founders, Cargo NXT & Cargo Insights









# INAUGURAL SESSION

PM Gati Shakti and the Vision of a Viksit Bharat

The inaugural session set a compelling tone for the conference. Speakers delved into the transformative impact of PM Gati Shakti on infrastructure development and multimodal connectivity across the country. The session highlighted how the initiative had begun to strengthen India's logistics backbone by streamlining operations and reducing transit times. Emphasis was placed on policy reforms, strategic investments, and the integration of advanced technology as critical drivers propelling India toward its Viksit Bharat 2047 vision.



# REPORT

The report titled "Route to Scale: India's E-commerce Logistics Playbook" was released by Dr. Vikash Khatri, Founder of Aviral Consulting. It explored the strategic evolution and growth trajectories of e-commerce logistics in India, offering in-depth insights into the sector's rapid transformation. The report analyzed key trends, challenges, and opportunities that had shaped the logistics landscape, providing a valuable roadmap for stakeholders aiming to scale efficiently in a competitive and dynamic market.









Unlocking India's Export Potential: Enhancing Global Competitiveness in the Current Geo-Economic Landscape

Business Session 1 focused on enhancing global competitiveness amid evolving geo-economic conditions. The discussion highlighted the need to build Brand India, empower SMEs and MSMEs, and streamline trade policies to boost export ease. Experts emphasized reducing logistics costs by addressing infrastructure gaps and promoting innovation for high-value exports. The session also explored diversifying markets, leveraging digital platforms, and navigating geopolitical challenges to sustain export growth.



Tech-Powered Logistics: The Next Frontier in Supply Chain Optimization

Business Session 2 explored how emerging technologies were reshaping the logistics landscape. The session covered the role of real-time data, analytics, and IoT in enhancing visibility and efficiency. Speakers discussed the adoption of AI and robotics in overcoming operational challenges and boosting productivity. Blockchain was highlighted for its potential to reduce fraud and delays, while drones emerged as a promising tool for last-mile delivery. The session also addressed pressing issues like the talent gap and cybersecurity threats in an increasingly digital supply chain.



The Future of Freight Forwarding: Embracing Change, Driving Innovation

Business Session 3 focused on how the industry was evolving to meet shifting customer expectations and market dynamics. Speakers emphasized the importance of adopting new technologies like AI, IoT, and automation to drive efficiency and smarter logistics. Discussions covered navigating global trade changes and regulatory shifts, positioning freight forwarding as a key player in the future of global supply chains.



Green Meets Smart: Transforming Bonded and Beyond Warehousing for Sustainable Modern Trade

Business Session 4 focused on reimagining warehousing as a strategic enabler of efficient and eco-friendly trade. The session explored the integration of FTWZs and bonded warehouses to optimize operations and leverage port-centric locations for better ocean freight utilization. Speakers discussed the role of technology, automation, and policy support in shaping modern warehousing, while highlighting the importance of customs compliance and workforce upskilling.



# **QUIZ TIME**

To energize the room and spark friendly competition, CargoNXT organized an engaging live tech quiz at the conference, hosted by Riya Malhotra and Shreyansh Kohli. The quiz tested delegates' knowledge on logistics innovation and supply chain technology, adding an interactive twist to the day's agenda.









# **PRESENTATION**





At the CargoNXT Conference and Recognitions 2025, Parvinder Singh, Managing Director of Hans Infomatic Pvt. Ltd., introduced iCAFFE—a web-based ERP solution revolutionizing freight forwarding management. With seamless integration across Customs Clearance, Transport Management, and Warehouse Systems, iCAFFE streamlines export/import operations and boosts supply chain efficiency. With over a decade of impact, the platform remains a scalable, costeffective solution setting new standards in logistics technology.







# HONOURING VISIONARIES AT CARGONXT RECOGNITIONS 2025

The ceremony honoured a distinguished cohort of awardees, each acknowledged for their unwavering commitment and remarkable contributions to the industry. Beyond celebrating these outstanding individuals, the event served as a powerful source of inspiration for the next generation, encouraging the pursuit of excellence and innovation within the logistics and supply chain sectors. Their achievements stand as a beacon, underscoring the vital importance of strong leadership in driving the industry's continued advancement.



#### CARGONXT RECOGNITIONS



Tej Contractor Director MCC Container Lines



Ayesha Katgara Head - Corporate Strategy Jeena & Company



R. Radhakrishnan, Logistics
Legend - Hall of Fame
awardee, has steered
Clearship Group since 1970,
pioneering buyer's
consolidation and
containerisation in India. As
Chairman, he expanded
Clearship's global reach and
diversified operations. He is a
respected leader in industry
bodies like FFFAI, BCHAA,
IFCBA, and served on key
port and commerce trusts.

LOGISTICS LEGEND HALL OF FAME

R. Radhakrishnan Chairman, Clearship Group



LEADER OF THE YE

Philomena Pereira Managing Director, P.V. Agencies Freight Forwarders Pvt Ltd.



A powerhouse of expertise, Dushyant Mulani serves as the Chairman of FFFAI, President of BCBA, and Director of IFCBA. With over 25 years of leadership in logistics and customs brokerage, his work consistently drives trade facilitation, digital transformation, and regulatory compliance.

#### LOGISTICS VISIONARY OF THE YEAR

Dushyant Mulani Chairman, PFPAI; President, BCBA Director, Khimji Poonja Freight Forwarders



Tej Contractor, Director of MCC Container Lines, brings over 23 years of freight forwarding expertise. A trained trainer and President of the Indian Institute of Freight Forwarders (IIFF), he serves on FFFAI's executive committee and chairs FIATA's IT Advisory Board, excelling in customs clearance and supply chain management.

#### LOGISTICS LUMINARY OF THE YEAR

Tej Contractor Director MCC Container Lines



Ayesha Katgara, Head of Corporate Strategy at Jeena & Company, combines a rich legacy with modern marketing expertise. With a Master's from Imperial College London and deep roots in her family's 124-year-old logistics business, she drives innovation, collaboration, and growth in global supply chain strategy.

YOUNG CARGO PROFESSIONAL OF THE YEAR

Ayesha Katgara Head – Corporate Strategy Jeena & Company

#### RECOGNISING THE CHAMPIONS



Best Air Cargo Terminal Operator of the Year

MUMBAI CARGO SERVICE CENTER AIRPORT PVT. LTD.

Excellence in Project Cargo Handling

CONTINENTAL CARRIERS PVT. LTD.





Most Trusted Brand in International Logistics

CARGO MARKETING INTERNATIONAL PVT. LTD.

Best Customs Bonded Trucking Company

SHREEJI TRANSLOGISTICS LIMITED





Excellence in Container Handling

JW VENTURES

Leading Cargo IT & Digital Solution Provider

HANS INFOMATIC PVT, LTD.



CARGONX RECOGNITIONS



Best Warehouse Design & Innovation Consulting Firm

COIGH CONSULTING



Best Nextgen Cargo Community System Provider

KALE LOGISTICS SOLUTIONS

Best International Cargo Airline

ETIHAD CARGO





Excellence in Supply Chain Talent Development

**BLUE OCEAN CORPORATION** 

Tech Innovator in Logistics & Supply Chain







Best Time Critical Cargo Agent

GALAXY FREIGHT PVT. LTD.

Leading Logistics Service Provider



CONTINENTAL CARRIERS PVT. LTD.



Best Technology enabler for the Shipping & Logistics Industry

**ODEX INDIA SOLUTIONS** 





# CELEBRATING DEDICATION



INNOVATIVE SUPPLY CHAIN
PROFESSIONAL: Pratap Singh Chauhan
Head – Exim, Jindal Stainless



DIGITAL TRANSFORMATION PIONEER: Varun Kakkar, GM Supply Chain, Grasim Industries (Aditya Birla Group)



Head - Supply Chain, Tata Steel

CARGO NA



# THAT MOVES THE WORLD







#### TESTIMONIALS

#### SHRI DEEPAK SHETTY, FORMER SECRETARY TO THE GOVERNMENT OF INDIA & DIRECTOR GENERAL OF SHIPPING, MINISTRY OF SHIPPING



"Maritime shipping remains the backbone of global trade, carrying around 95% of merchandise by volume and 70% by value. Recently, the industry has faced turbulence—from geopolitical conflicts like the Russia-Ukraine war and the Red Sea crisis to the ongoing global trade tensions and tariff wars—which have unsettled the once stable multilateral trade system. We are witnessing a shift from multilateralism toward bilateral and plurilateral agreements, changing the landscape of international trade. Despite these challenges, regulatory reforms, increased digitisation, and growing industrygovernment collaboration are paving the way for a resilient and future-ready supply chain. Events like this by Cargo Insights play a crucial role in bringing industry leaders together to shape the future."

#### DUSHYANT MULANI, CHAIRMAN, FFFAI

"I sincerely commend CargoNXT and Cargo Insights for organising such a prestigious event that brings together the entire industry. It is truly an overwhelming experience, and I am grateful to the entire CargoNXT family. Personally, this recognition reflects the service we all provide to the industry. It acknowledges the countless hours spent ensuring trade facilitation reaches the grassroots level. Alongside my seniors and friends, like Shantanu Bhadkamkar, who have supported me throughout, it has been an amazing feeling to see our efforts and the legacy of past generations celebrated."



#### SHANKAR SHINDE, CHAIRMAN, IFCBA



"Logistics has been my lifelong focus—be it integration, finance, professionalism, or grooming future leaders. Today's theme, PM Gati Shakti, reflects the urgent need for center-state alignment on infrastructure, digitalisation, and sustainability. The biggest challenge in global supply chains remains infrastructure gaps, border issues, and geopolitical tensions, demanding constant resilience. Government policies now foster transparency and long-term growth. Talent development is gaining ground, with the Logistics Skill Council bridging academia and industry. Practitioners are shaping a future-ready workforce. CargoNXT is emerging as a key platform for collaboration and knowledgesharing. Kudos to Jatin Sahni and Yogita for their remarkable industry contributions."

#### R. RADHAKRISHNAN, CHAIRMAN, CLEARSHIP GROUP

"I am excited, delighted, and honoured to receive this recognition. It comes with a greater sense of responsibility. Though it was a surprise, I am happy because such recognition not only motivates me but also inspires young professionals to strive for excellence. Personally, this accolade makes me feel younger and encourages me to contribute even more to the logistics industry. I am grateful to my family for their values and support, which taught me the importance of serving society. Serving the community through associations has been deeply satisfying and has shaped my leadership journey. This recognition is a proud milestone in my career



#### VIPIN VOHRA, CHAIRMAN, CONTINENTAL CARRIERS



"We are truly honoured to receive two recognitions for our project—this is a first for us and a wonderful recognition. It is very encouraging for our entire team. We are grateful to CargoNXT for selecting us as winners and for acknowledging our efforts. Recognition like this motivates us to continue performing at our best and reinforces the value of our contributions to the industry. Thank you very much for this encouragement."

#### SHANTANU BHADKAMKAR, MD, ATC GLOBAL LOGISTICS

"The logistics and trade ecosystem is experiencing rapid and fundamental change. What was relevant even a decade ago now feels obsolete—it's like moving from a bullock cart to a supersonic jet. As Al and new technologies emerge, the human role must become more creative and innovative. Freight forwarders, as adaptive and resilient players, are well-positioned to embrace this evolution. Global supply chains face immense challenges—rising freight costs, nearshoring pressures, and rising non-tariff barriers—all of which are distorting markets and efficiency. PM Gati Shakti is a brilliant concept, but its full potential remains underutilised. Events like CargoNXT offer meaningful networking and fresh insights, which are essential in navigating the complexities of today's global trade."



#### MAHENDRA POKHRIYAL, REGIONAL REPRESENTATIVE - INDIA, TIACA



"Innovation, sustainability, and collaboration are essential to address today's logistics challenges, especially geopolitical tensions and cross-border bottlenecks. Deglobalisation is a concern, as global markets are vital for the logistics and supply chain ecosystem to thrive. E-commerce is rapidly growing, contributing significantly to global volumes, and last-mile delivery has become a critical focus, supported by multimodal transport initiatives. Events like CargoNXT provide a valuable platform for industry leaders to exchange ideas, align on policy, and drive solutions. Such forums enable collective learning and help bridge gaps across operations, training, and commercial strategies to strengthen the industry's future."

#### TEJ CONTRACTOR, DIRECTOR, MCC CONTAINER LINES

"Talent attraction in the supply chain industry has been challenging, but recent years have seen a significant rise in interest, supported by global-certified training programmes in partnership with leading institutions. I am extremely surprised and pleased to receive the recognition 'Logistic Luminary of the Year 2025'. I sincerely thank Cargo Insights for this recognition. It is truly inspiring to see our work acknowledged by the industry. Most importantly, this recognition highlights the selfless role we all play, and I appreciate that it helps promote the logistics sector."



#### NITIN DIXIT, SUPPLY CHAIN LEAD, SHELL INDIA



"The theme of PM GatiShakti and Vikshit Bharat is timely and impactful—kudos to CargoNXT for highlighting it. Logistics is India's growth engine, and such initiatives are crucial for enhancing infrastructure and boosting exports. With global supply chains strained by tariffs and geopolitical shifts, India must prioritise multimodal logistics. Over 60 percent of freight still moves by road—we must optimise rail and coastal modes to cut costs and emissions. Government efforts like GatiShakti and logistics parks are promising, but faster execution is key. This event is energising, and as a panel moderator, I hope our discussion offers practical takeaways for all."

#### PARVINDER SINGH, MD, HANS INFOMATIC

"Collaboration is essential for an efficient supply chain, where seamless data exchange between different trade partners and industry segments ensures smooth operations. The government's focus on PM Gati Shakti emphasises speed and energy, driving India's growth towards becoming a developed nation. Hosting this event in Mumbai, a key logistics hub, brought together diverse experts from manufacturing, logistics, and IT, offering valuable insights across sectors. CargoNXT has rapidly grown into an important platform, organising impactful conferences that foster industry collaboration and knowledge sharing, which are vital for the continued advancement of India's logistics ecosystem."



#### ANIRBAN SANYAL, SNR GM - SUPPLY CHAIN & NATIONAL LOGISTICS, CENTURY PLY



"Sustainability requires awareness and education, and while we may have started late, we're now moving in the right direction. There's increasing boardroom focus on achieving net-zero targets by 2045 or 2050. Government initiatives like PM Gati Shakti reflect proactive policies driving growth and a cleaner supply chain. While geopolitical issues pose temporary challenges, the momentum toward efficient, sustainable logistics continues. Infrastructure, especially roads, has improved significantly waterways now need attention to further sustainability goals. This conference brings together seasoned professionals and emerging leaders, fostering collective learning, shared best practices, and a united commitment to building a greener, future-ready supply chain."

#### RAHIM BHIMANI, SR. VP - AIR CARGO PRACTICE, KALE LOGISTICS SOLUTIONS

"The vision of Viksit Bharat strongly supports building a robust logistics ecosystem, with significant contributions from IT in forecasting and managing disruptions. Key infrastructure gaps include incomplete internet coverage along roads and underdeveloped ports, while India leads globally in IT infrastructure. Government policies like GST have eased movement by removing multiple check posts, though some regulations still need improvement. Events like this provide valuable opportunities for interaction and collaboration, helping stakeholders share ideas and implement practical solutions. Greater inclusion of shippers and transporters could enhance discussions, addressing real challenges and driving more effective outcomes."



#### AMARTYA GUHA, VICE PRESIDENT, SUPPLY CHAIN MANAGEMENT, SUGAR COSMETICS



"Collaboration is a fundamental pillar for building resilient and efficient supply chains, especially in today's environment of global disruptions—from labour issues to oil and geopolitical conflicts. Longterm planning and timely capacity creation are key. Government policies are playing a proactive role by improving road infrastructure, logistics parks, and storage subsidies, significantly boosting sector performance. The theme of PM Gati Shakti and Viksit Bharat is very timely and forward-looking, This conference brings together experienced voices and meaningful discussions. It offers a great platform to shape policy recommendations and educate the next generation while also deepening understanding of the industry's real challenges."

#### SUBODH NAGARSEKAR, VICE PRESIDENT - PROCUREMENT & SUPPLY CHAIN, RENTOKIL PCI

The logistics and supply chain industry in India is undergoing a significant transformation. There's a noticeable shift as professionals now choose this field willingly, not out of compulsion. Initiatives like PM Gati Shakti reflect the country's bold steps toward infrastructure development, but there's still a long road ahead. Streamlining compliance and simplifying permissions are crucial to unlocking India's full potential in manufacturing and trade. Events like this are essential for fostering collaboration and learning across industries. Timely execution, however, is key-time management should reflect the discipline that the supply chain industry itself demands



#### AJAY SINGH, CHIEF SUPPLY CHAIN OFFICER AND VICE PRESIDENT, HINDUSTAN PLATINUM



"Post-2019, the industry has adapted to volatility and disruptions by building resilient systems creating Plan A and B strategies for sourcing, inventory, and supplier proximity to handle geopolitical and supply chain shocks. On-time delivery (OT) remains a key KPI, along with supply chain compliance under excellence models. Government policies, especially post-GST, have lowered logistics costs significantly, aiding industry growth. Conferences like this offer deep insights on tech adoption, talent gaps, and skill development. Al and ERP tools are reshaping logistics, and academic involvement is helping bridge the talent gap. Such events foster peer learning and broaden perspectives across regulatory and operational dimensions."

#### RACHIT ARORA, CO-FOUNDER & CEO, FREIGHTMANGO

"Digitisation and system integration are critical for transforming global cargo movement. Our focus is on offering enterprise solutions for shippers and end-to-end platforms for service providers, ensuring visibility, predictability, and operational efficiency. In a volatile world marked by geopolitical tensions and war, we cannot control external disruptions, but we can control our execution. By working on unified platforms, enhancing shipment visibility, and adopting regulatory innovations like PM Gati Shakti, we prepare for the future. Events like CargoNXT offer a fantastic opportunity to learn, collaborate, and share real-world challenges and solutions with industry leaders'



#### VIKAS SHARMA, DIRECTOR, CARGO MARKETING INTERNATIONAL



\*The CargoNXT event has been an excellent platform with insightful panel discussions, especially on the theme of PM Gati Shakti and the vision of Viksit Bharat, which I find to be a remarkable and muchneeded initiative. Key challenges facing the industry today include fluctuating freight rates and global trade tensions, which impact stability and planning. Collaboration is essential for building resilient supply chains, and strong networks drive growth. The government's continued focus on logistics and multimodal transportation since 2014 is commendable and will play a crucial role in boosting India's export competitiveness. The conference provided useful knowledge that can guide future strategies."

#### VARUN KAKKAR, GENERAL MANAGER, SUPPLY CHAIN, GRASIM INDUSTRIES, ADITYA BIRLA GROUP

"The conference theme on PM Gati Shakti and the vision of Viksit Bharat is timely and highly relevant, especially as global supply chains undergo major disruptions. It presents a real opportunity for India to position itself as a manufacturing and logistics powerhouse. Today's supply chains must navigate rising consumer expectations and constant disruption, making end-to-end visibility and innovation critical. Key gaps remain in logistics infrastructure-across road, rail, and maritime—as well as in improving ease of doing business for SMEs. Sessions featuring real-world case studies offered valuable lasights, making this event truly enriching for all industry professionals."



#### ANKUR DEKIVADIA, GM - SUPPLY CHAIN, SAFARI INDUSTRIES



"Thanks to the CargoNXT event for recognising talent that contributes to the country's growth in the supply chain sector. With 15 years of experience transforming multinational companies from zero to profitability, this recognition is a special motivation for me. It fuels my drive to contribute to organisational growth and to elevate India's supply chain to the next level. The supply chain plays a pivotal role in India's development, especially during this transformative era. This recognition is not just a milestone but a beginning-an encouragement to continue achieving and making meaningful contributions to society, family, and the logistics industry."

#### RAJNI SAKPAL, HEAD - EXIM, HARMAN FINOCHEM

"I'm delighted to be part of the CargoNXT Conference—a powerful platform where young professionals and industry veterans converge to shape the future of logistics. The event fosters dialogue, fresh perspectives, and knowledge-sharing, empowering the next generation to carry forward the industry's legacy. It's inspiring to see senior leaders and policymakers engage in open discussions on pressing challenges, paving the way for meaningful collaboration. I've gained valuable insights into the evolving logistics landscape. A special thanks to Yogita ma'am for her consistent contributions and thought leadership — wishing her continued success in future conferences and industry initiatives."

































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# **THANK YOU!**

Your support made the event truly memorable.

We look forward to welcoming you again soon

Together, let's shape the future of logistics.



Visit us at: www.cargonxt.co

### THANKYOU TO ALL OUR PARTNERS!



































